

G21 HE&AL PARTNERSHIP 2017
VicHealth: Partnership Analysis Tool

1. Determining the need for the partnership

	Strongly disagree (1)	Disagree (2)	Not sure (3)	Agree (4)	Strongly agree (5)	Total
There is a perceived need for the partnership in terms of areas of common interest and complementary capacity	0	0	0	10	9	19
There is a clear goal for the partnership	0	0	4	12	3	19
There is a shared understanding of, and commitment to, this goal among all potential partners	0	1	5	10	3	19
The partners are willing to share some of their ideas, resources, influence and power to fulfill the goal	0	0	4	10	5	19
The perceived benefits of the partnership outweigh the perceived costs	0	0	5	8	6	19
Total	0	2	54	200	130	20.315789

Weighted Average
4.47
3.95
3.79
4.05
4.05

Key:	
Above 4	Tracking Well
Between 3-4	Neutral
Below 3	Room for improvement

2. Choosing partners

	Strongly disagree (1)	Disagree (2)	Not sure (3)	Agree (4)	Strongly agree (5)	Total
The partners share common ideologies, interests and approaches	0	1	3	14	1	19
The partners see their core business as partially interdependent	0	1	5	13	0	19
There is a history of good relations between partners	0	0	5	14	0	19
The coalition brings added prestige to the partners individually as well as collectively	0	0	6	9	4	19
There is enough variety among members to have a comprehensive understanding of the issues being addressed	0	3	3	11	2	19
Total	0	10	66	244	35	18.684211

Weighted Average
3.79
3.63
3.74
3.89
3.63

3. Making sure partnerships work

	Strongly disagree (1)	Disagree (2)	Not sure (3)	Agree (4)	Strongly agree (5)	Total
The managers in each organisation support the partnership	0	0	7	9	3	19
Partners have the necessary skills for collaborative action	0	0	7	11	1	19
There are strategies to enhance the skills of the partnership through increasing the membership or workforce development	0	0	7	12	0	19
The roles, responsibilities and expectations of the partnership are clearly defined and understood by all other partners	0	2	10	6	1	19
The administrative, communication and decision-making structure of the partnership is as simple as possible	0	1	5	11	2	19
Total	0	6	108	196	35	18.157895

Weighted Average
3.79
3.68
3.63
3.32
3.74

4. Planning collaborative action

	Strongly disagree (1)	Disagree (2)	Not sure (3)	Agree (4)	Strongly agree (5)	Total
All partners are involved in planning and setting for collaborative action	0	0	1	12	6	19
Partners have the task of communicating and promoting the coalition in their own organisations	0	0	6	8	5	19
Some staff have roles that cross the traditional boundaries that exist between agencies in the partnership	0	2	7	8	2	19
The lines of communication, roles and expectations of partners are clear	0	2	8	7	2	19
There is a participatory decision-making system that is accountable, responsive and inclusive	0	1	3	12	3	19
Total	0	10	75	188	90	19.105263

Weighted Average
4.26
3.95
3.53
3.47
3.89

5. Implementing collaborative action

	Strongly disagree (1)	Disagree (2)	Not sure (3)	Agree (4)	Strongly agree (5)	Total
Processes that are common across agencies have been standardised (eg. data collection and reporting mechanisms).	0	5	8	6	0	19
There is an investment in the partnership of time, personnel, materials or facilities.	0	2	3	14	0	19
Collaborative action by staff and reciprocity between agencies is rewarded by management	0	2	13	4	0	19
The action is adding value (rather than duplicating services for the community, clients or the agencies involved in the partnership)	0	0	6	8	5	19
There are regular opportunities for informal and voluntary contact between staff from the different agencies and other members of the partnership	0	0	4	11	4	19
Total	0	18	102	172	45	17.736842

Weighted Average
3.05
3.63
3.11
3.95
4

6. Minimising the barriers to partnerships

	Strongly disagree (1)	Disagree (2)	Not sure (3)	Agree (4)	Strongly agree (5)	Total
Differences in organisational priorities, goals, and tasks have been addressed	0	5	5	9	0	19
There is a core group of skilled and committed (in terms of the partnership) staff that has continued over the life of the partnership	0	0	2	13	4	19
There are formal structures for sharing information and resolving demarcation disputes	0	2	8	8	1	19
There are informal ways of achieving this	0	0	7	11	1	19
There are strategies to ensure alternative views are expressed within the partnership	0	0	6	13	0	19
Total	0	14	84	216	30	18.105263

Weighted Average
3.21
4.11
3.42
3.68
3.68

7. Reflecting on and continuing the partnership

	Strongly disagree (1)	Disagree (2)	Not sure (3)	Agree (4)	Strongly agree (5)	Total
There are processes for recognising and celebrating collective achievements and/or individual contributions	0	0	7	12	0	19
The partnership can demonstrate or document the outcomes of its collective work	0	0	5	13	1	19
There is a clear need and commitment to continuing the collaboration in the medium term	0	0	3	8	8	19
There are resources available from either internal or external sources to continue the partnership	0	0	5	11	3	19
There is a way of reviewing the range of partners and bringing in new members or removing some	0	2	8	9	0	19
Total	0	4	84	212	60	18.947368

Weighted Average
2.63
2.79
3.26
2.89
2.37

8. COMMENTS

In my experience, the best partnerships start with people who make the effort to span across organisations and/or sectors to pursue common goals. They start with practical examples and projects where there is shared effort; they often stay at this level and organisations merely formalise this existing organic collaboration. Its important to keep things focused on what is within the partners control, what they can do better together and emphasise the value proposition to the broader community, rather than the individual organisations.

Please note that some answers were skewed less positively than would have otherwise occurred where there is one or two partner (or potential partner) organisations that have NOT come on the same journey at the same time. Whereas most others are in a really good space

Some of the areas / questions for which I stated "Not Sure" were often a 'work in progress' so not able to comment with full certainty as the partnership work hasn't progressed far enough to eg demonstrate collective impact, etc.

Aggregate score	Partnership Total
1. Determining the need for the partnership	20.31578947
2. Choosing partners	18.68421053
3. Making sure partnerships work	18.15789474
4. Planning collaborative action	19.10526316
5. Implementing collaborative action	17.73684211
6. Minimising the barriers to partnerships	18.10526316
7. Reflecting on and continuing the partnership	18.94736842
TOTAL	131.0526316

Checklist score

35 – 84	The whole idea of a partnership should be rigorously questioned.
85 – 126	The partnership is moving in the right direction but it will need more attention if it is going to be really successful.
127 – 175	A partnership based on genuine collaboration has been established. The challenge is to maintain its impetus and build on the current success.

